Lucent Technologies Mobility Solutions



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CTIA Wireless 2004

March 23, 2004

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Bell Labs Innovations

Forward Looking Statement Disclosure

This presentation includes some forward-looking statements about our expectations for our future performance. Actual results could differ materially from those suggested by my comments today. Additional information about factors that could affect future results are addressed in our SEC filings, including our Form 10-K, 10-Q, and 8-Ks.

Leading in 3G Networks

- **Lucent is the global market-share leader in commercial spread-spectrum networks, the basis for the world's leading 3G standards: CDMA2000 and W-CDMA (UMTS)**
- **Leading in CDMA2000**
  - Major win with Verizon Wireless for EV-DO national roll out
  - Grew global market share, competitors fall further behind in CDMA according to latest Dell'Oro analyst report
  - Momentum in CDMA450 with customer wins, EV-DO for CDMA450
- **Traction in W-CDMA (UMTS)**
  - Five customer contract announcements in 30 days for UMTS Wireless PC Modem Cards for mobile high-speed data services
    - T-Mobile, Telefonica Moviles(Spain), O2, E-Plus, Telecom Italia Mobile
  - Providing advanced network management software for Telefonica Moviles' 3G UMTS network and existing GSM and GPRS networks
  - UMTS Trials with AT&T Wireless, China Netcom, Telefonica Moviles

Areas of Opportunity

- **CDMA Expanding Global Footprint**
  - China, India, Emerging Markets
  - CDMA2000 1xEV-DO
  - CDMA450
- **UMTS Continues to Grow**
  - Not Just a Western Europe Phenomenon
    - Opportunity in North America, China
    - VZW EV-DO network will force UMTS competitors to keep pace
- **Network and Service Convergence**
  - Providing Value, Helping Mobile Operators Generate Revenue
    - “Bringing the Network to the User” - Mass Market 3G HSD
    - Enterprise, Consumer – Voice, Data, Video/Image
    - Personalization & Customization – “Always-On”
    - Seamless Mobility & Presence – Inside & Outside Premises

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Recent Wireless Wins

- ✓ **Verizon Wireless**
  - $525M contract for Nationwide CDMA2000 1xEV-DO roll out
- ✓ **Telecom Italia Mobile**, **T-Mobile, Orange, E-Plus**, **Telefonica Moviles, O2**
  - Multi-million dollar contracts for UMTS (W-CDMA) Wireless PC Modem cards
- ✓ **Delta Telecom (SKYLINK), UzbekTelecom**
  - CDMA450 equipment and services
- ✓ **Telefonica Moviles (Spain)**
  - Network management software for UMTS (W-CDMA), GPRS and GSM networks
- ✓ **SprintPCS**
  - New $1B new contract including Flexent® CDMA Modular Cell 4.0
- ✓ **KTF (Korea)**
  - $80M contract to supply 3G CDMA2000 1xEV-DO network
- ✓ **AT&T Wireless**
  - W-CDMA (UMTS) equipment trial in Miami
- ✓ **China Unicom**
  - $400M contract win in Phase III CDMA2000 rollout
- ✓ **VIVO**
  - Agreement to expand VIVO's 3G CDMA2000 1X network

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