

The benefits of wireless technology are bountiful... getting the right information to the right people at the right time...wherever they are.

But what are today's real wireless technology capabilities? Which wireless solutions will best address your business goals? And how do you decide which wireless initiatives create the greatest return on investment?

HP Global Services can help you answer these questions. Through a pair of strategic services — the Art of the Possible (AOTP) Mobility Services and Mobility Architecture Services — HP Global Services can help you determine how to quickly and cost-effectively integrate wireless technology into your current environment — and achieve the most positive impact on your business.

- Examine the current state of wireless technology
- Explore the business opportunities available to you
- Determine which wireless solutions will deliver the greatest business value
- Understand the effect that wireless technology will have on your infrastructure
- Analyze your current and future IT architecture from a business, functional, technical, and implementation viewpoint

understanding the world of wireless

The Art of the Possible (AOTP) Mobility Strategy Services helps your company understand the current and future states of wireless technology and how your company can use wireless solutions now to achieve measurable business results.

With this service, HP Wireless and Networking experts introduce your management team to wireless and mobile technologies, examine current wireless solutions, and review industry trends. Then, we explore your company's wireless business and technology strategies and help you achieve consensus on how to prioritize your wireless initiatives. In addition, HP illustrates the key business concepts and benefits of several wireless solutions with case studies and live wireless solution demonstrations.

During this working session, your team will analyze the potential impact of a wireless solution on your value chain and your top business challenges. Your team will uncover the wireless initiatives that deliver maximum value to your company, and establish ways in which to measure the business effectiveness of a wireless solution.

documenting the results

The working session forms the basis of a report presentation that summarizes your key agreements and challenges uncovered during the session. The presentation is a tool to communicate solution initiatives that have the greatest value to your business, a methodology to achieve them, and an action plan to transform your wireless strategy into a strategic profitable business weapon.

hp®
invent

designing a wireless strategy

HP Mobility Architecture Services help your company determine how technology can enable the successful implementation of your business processes and strategies. Through this service, your company will be better able to define, implement, deploy, and evolve state-of-the-art wireless solutions that meet the needs of your evolving business environment.

Using the HP Solution Architecture Methodology (HPSAM), HP solution architects will analyze your current and future IT architecture from a business, functional, technical, and implementation viewpoint. These solution architects will help your team explore your company's business strategies, potential mobility and wireless solutions implementations, and the impact these implementations may have on your current IT infrastructure.

During a working session, your team will review current and future business applications; examine Internet network services; discuss the impact of mobility and wireless capabilities on the network transport, enterprise management security, storage and data centers; and evaluate the interdependencies between these key components.

delivery results

Following the working session, HP will develop a high-level analysis and recommendation document that outlines the findings and provides key next steps for developing a next-generation wireless architecture. The document will describe both the current and future business environment and IT infrastructure and requirements, identify the key technologies that will enable critical business goals to be achieved, and provide recommendations on how wireless technologies might be incorporated into your IT strategy to enable the successful implementation of your business strategy.

hp lifecycle services

These Mobility Strategy Services are components of the HP portfolio of lifecycle services that can help you plan, design, implement, manage, and support your mobility and wireless solutions. Working with our service experts, your team will be assured that it can integrate the right wireless solution into your current IT infrastructure with minimal risks.



for more information

To learn more about these and other next-generation network consulting and system integration services from HP Global Services, call your local HP sales representative or visit us on the Web at **www.hp.com/go/mobilesolutions**

invent

Technical information in this document is subject to change without notice. Compaq Computer Corporation is a wholly owned subsidiary of Hewlett-Packard Company. © 2002 Hewlett-Packard Company.