

Why Should You Attend?

B e n e f i t s

All Resellers

- Attend and become certified on Digi's powerful new RAS products.
- Earn a \$50 spiff for every Digi RAS product your company sells through September 30,1998.
- Earn discounts up to 60% on new Digi RAS products through September 30,1998.
- Get access to RAS Family evaluation units.
- Increase integration service revenue.
- Increase PC server value.
- Leverage your server & operating system expertise.
- Provide customers with scalable remote access solutions/help them clean up their network closet!



DigiVARs:

Become RAS Certified and receive:

- End-user RAS product leads
- Priority technical support,marketing tools and incremental MDF
- Gold DigiVAR's: receive \$5,000 incremental MDF
- Green DigiVAR's: receive \$2,000 incremental MDF